## DONALD W. WERKING, D.D.S.



To Whom It May Concern:

We contracted with a firm that employed the construction management team of Paul Sommer and Stan Ward. The project involved the construction of a 40,000 SF steel framed, brick veneered medical office building.

During the construction of this project, Paul and Stan were involved with the estimating and the project management respectively.

Throughout the negotiating phase we were very pleased with the openness and professionalism that Paul brought to the team. Being our first major project we were concerned with our ability to review and adjust the budget as the project progressed. Once the relationship was established we were very pleased with the way negotiations progressed. Finally, and most importantly, the project was completed within budget.

As for the project management, we were pleased that Stan Ward was assigned to our project. During construction we found Stan to be an excellent communicator and forthright problem solver, as weekly meetings were held to keep us clearly informed of key issues. In addition, we were impressed with their attentiveness to the requirements of the contract documents.

Based on their professional abilities, I would highly recommend Ward Construction for your construction needs.

Sincerely yours,

Donald W. Werking D.D.S.



TO: Architects and Owners

The negotiated \$2 million, 40,000 SF Governor's Ranch Medical Office Building that Carr Daigle Architects designed and oversaw construction on was built in 1985. Paul Sommer and Stan Ward served as estimator and project manager (respectively) on this three story structural steel and brick veneer project and were instrumental in the accomplishment of the building to very high standards, and in its timely completion.

Paul's skills and honesty as an estimator allowed us to clear the first obstacle involved with the project - the budget. Paul was able to call upon his extensive experience and knowledge to present various construction options that allowed the project to be viable financially. I consistently felt that he demonstrated that he had the best interest of the owner in mind. Paul's thoroughness and his "can do" attitude resulted in there being an exceptionally small number of change orders.

Stan exemplified the concept of "doing what it takes to get the job done." His integrity and professional demeanor make him the caliber of person Carr Daigle has continued to enjoy doing business with through the year.

I would recommend Stan to construct any analogous projects you might be considering.

Sincerely,

Brian L. Daigle, AIA